



CIRCUIT COURT OF ST. LOUIS COUNTY  
STATE OF MISSOURI

NEUTRAL QUALIFICATION FORM  
Pursuant to Local Rule 38

I am applying for inclusion on the list of neutrals to be maintained by the Circuit Clerk pursuant to Local Rule 38 of the Circuit Court of St. Louis County. The following information is supplied in support of this application.

1. Name: Kalish, Jr. Ralph William  
(Last) (First) (Middle)
2. Address: Blackwell Sanders Peper Martin LLP  
720 Olive St. - Ste. 2400  
St. Louis MO 63101  
(City) (State) (ZIP+4)
3. Telephone Number: (314) 345-6450
4. Facsimile Number: (314) 345-6550
5. State the standard hourly fee for your services as a neutral. \$250/hour
6. List your appropriate training or equivalent experience in conducting alternative dispute resolution as required for certification under Supreme Court Rule 17.04.  
See Attachment "A"
7. Please list all areas of substantive law or experience which are or have been a significant part of your professional background or practice.  
State and Local Taxation, Employee Retirement Income Security Act,  
Employment, Intellectual Property (Trademarks, Copyrights, Trade Secrets,  
Patents, E-Commerce)

8. [If the answer to any of the following questions is yes, please explain the circumstances on a separate sheet and attach.]

- a. Have you ever been disciplined for violation of any code of professional ethics or responsibility? No
- b. Have you ever pled guilty to or been found guilty of a felony? No
- c. Have you ever been found liable for fraud or any other intentional tort? No
- d. Have you ever had a professional license revoked or suspended for reasons other than non-payment of dues? No
- e. Have any professional malpractice judgments been entered against you? No

9. List the courts and professional organizations in which you currently hold certifications as a neutral, mediator, arbitrator, or other ADR service provider.

Applying for certification with United States District Court - Eastern

Missouri; Circuit Court of St. Louis City, State of Missouri

10. In the space below, briefly describe your experience, qualifications, special areas of expertise, and any other reasons why you should be selected as a neutral.

See Attachment "B"

  
(Signature)

3/6/03  
(Date)

KJ7

Through my pre-law and law career, I have been exposed to and involved in myriad business, employment and intellectual property matters and disputes.

I have been an employee at Bank of America's predecessor in St. Louis, First National Bank of St. Louis, as a management trainee; at St. Louis County government as a patronage appointment by the County Executive for public transit and roads matters; while attending law school, at Deloitte-Touche's predecessor, Touche-Ross, as a tax accountant; and at Boeing's predecessor, McDonnell Douglas Corporation ("MDC"), as a staff attorney responsible for employee benefits, government military contracts and taxation matters and as Director of Payroll and Benefit Accounting for MDC.

At MDC, I resolved many employee benefit claims related to its retirement and savings plans and several cases before the Armed Services Board of Contract Appeals concerning government contract pricing issues.

As an intellectual property lawyer in private practice over the last 19 years at Kalish & Gilster ("Kalish") from 1984 to 1996), Peper Martin Jensen Maichel & Hetlage ("Peper"), with which firm Kalish merged on January 1, 1997, from 1997 to 1998, and at Blackwell Sanders Peper Martin from 1998 to the present, I have litigated and settled well over 100 cases in roughly 25 states, the District of Columbia and more than 10 countries, and in the process, negotiated and draft many, many settlement agreements. In addition, I have extensive experience in transactional intellectual property matters, primarily including licensing and the negotiation and drafting of license agreements.

As shown in my response to Item 13 above, I have had extensive training as a neutral. In addition to my law degree, I have qualified as a Certified Public Accountant and obtained my Masters in Business Administration.

I believe all of the foregoing demonstrates that qualifications and experience to be a neutral.

# ATTACHMENT A

## Response to Item 13

Ralph W. Kalish, Jr.

### NEUTRAL'S APPLICATION FORM UNITED STATES DISTRICT COURT EASTERN DISTRICT OF MISSOURI

SESSION	SPONSOR	LOCATION	DATE and LOCATION
WIPO Workshop for Mediators	World Intellectual Property Organization (WIPO)	London, England	6/21 & 22/01
WIPO Workshop for Arbitrators	WIPO Arbitration and Mediation Center	Geneva, Switzerland	11/12 & 13/01
U.S. Roundtable Program – ADR	International Trademark Association	Telephone Seminar	1/31/02
Basic Civil Mediation	MU Law School Office of CLE & The Center for the Study of Dispute Resolution	Columbia, MO	1/9-11/02
New Vistas in Dispute Resolution	ABA Section of Dispute Resolution	Seattle, WA	4/4-6/02
Ethics in Everyday Practice Part IV: Ethical Issues in ADR	Missouri Bar CLE	Telephone Seminar	4/18/02
The Missouri Bar Alternative Dispute Resolution Conference	Missouri Bar CLE	Lake Ozark, MO	9/27 & 28/02
Advanced Mediation & Advocacy Skills Training	ABA –Center for CLE and the Section of Dispute Resolution	San Francisco, CA	12/5 & 6/02

<b>TOTAL HOURS</b>	<b>ETHICS HOURS</b>
15.0	---
12.9	---
1.3	---
18.4	0.5
7.5	---
1.5	1.5
2.0	1.0
13.2	1.2